

PROFIT AND LOSS ACCOUNT

	SCHEDULE NO.	YEAR ENDED 31.03.05 (Rs. in Lacs)	YEAR ENDED 31.03.04 (Rs. in Lacs)
I. INCOME			
Sales and Job Charges	10	66538.46	41922.40
Other income	11	339.21	759.98
		<u>66877.67</u>	<u>42682.37</u>
2. EXPENDITURE			
Materials cost	12	33274.62	20311.99
Excise duty		8342.22	5627.76
Manufacturing expenses	13	6476.66	4593.81
Office and administration expenses	14	3882.49	2625.48
Selling and distribution expenses	15	8871.26	5057.60
Financial expenses	16	1651.92	1407.11
Managerial remuneration	17	53.79	46.85
Miscellaneous expenditure written off	18	0.41	0.41
Wealth tax		1.60	0.85
		<u>62554.97</u>	<u>39671.86</u>
Profit before tax		<u>4322.70</u>	<u>3010.51</u>
Income tax expense			
- Current tax		961.24	955.60
- Deferred tax		308.82	(41.20)
		<u>1270.06</u>	<u>914.40</u>
		<u>3052.64</u>	<u>2096.11</u>
3. PROFIT FOR THE YEAR			
4. PROFIT FOR APPROPRIATION			
Brought forward from previous year		3915.15	2300.56
Profit for the year		3052.64	2096.11
Profit available for appropriation		<u>6967.79</u>	<u>4396.67</u>
APPROPRIATIONS			
Transfer to general reserve		320.00	220.00
Interim dividend		-	86.93
Proposed dividend		289.78	144.89
Corporate dividend tax		37.87	29.70
Balance carried over to balance sheet		6320.14	3915.15
TOTAL		<u>6967.79</u>	<u>4396.67</u>
Earning per share-basic (In Rs.)	(Refer note no. 30A)	26.34	18.08
Earning per share-diluted (In Rs.)	(Refer note no. 30B)	25.60	18.08
Accounting policies, contingent liabilities and notes on accounts	19		

For and on behalf of the Board of Directors of
Havell's India Limited

Qimat Rai Gupta
Chairman & Managing Director

Surjit Gupta
Director

Ritu Mehrotra
Company Secretary

Yogesh Bansal
Senior Manager

Noida, May 12, 2005

AUDITOR'S REPORT
As per our Report attached

For V.P.Bansal & Co.
Chartered Accountants

V.P.Bansal
Proprietor

SCHEDULES

YEAR ENDED 31.03.05 (Rs.in Lacs)	YEAR ENDED 31.03.04 (Rs. in Lacs)
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SCHEDULE NO. 10
SALES AND JOB CHARGES

Materials and goods	66197.98	41687.32
Scrap materials	316.60	162.80
Job charges	23.88	72.28
	<u>66538.46</u>	<u>41922.40</u>

SCHEDULE NO. 11
OTHER INCOME

Interest on fixed deposits with banks and from customers (TDS Rs 8.35 lacs; Last Year Rs. 8.25 lacs)	43.83	46.78
Dividend from long term and trade investment (TDS Rs. Nil; Last Year Rs. 0.08 lacs)	-	3.80
Rent	2.82	-
Export incentives	49.94	30.81
Exchange fluctuations	76.25	38.10
Miscellaneous receipts	151.23	104.73
Commission	14.81	202.41
Profit on sale of shares (long term investment)	-	333.32
Profit on sale of assets	0.33	0.02
	<u>339.21</u>	<u>759.97</u>

SCHEDULE NO. 12
MATERIALS COST

Raw Materials and components consumed		
Opening stocks	1191.47	675.01
Add: Purchases	34481.60	21389.14
Freight and cartage	165.19	108.24
	<u>35838.26</u>	<u>22172.39</u>
Less:		
Closing stocks [including goods in transit Rs. Nil (Previous year Rs.0.30 lacs) (After adjustment of material used for self consumption)]	<u>1944.65</u>	<u>1191.46</u>
	<u>33893.61</u>	<u>20980.93</u>
Add:		
Purchases (Traded Goods)	3420.43	751.07
Freight and cartage	7.59	3.28
	<u>3428.02</u>	<u>754.35</u>
Add:		
Opening stocks		
Traded Goods [including stock in transit Rs.8.27 lacs (Previous year Rs. Nil)]	284.09	-
Finished goods [including stock in transit Rs.131.43 lacs (Previous year Rs.50.68 lacs)]	2771.80	2077.22
Semi finished goods	805.62	370.94
Scrap materials	12.29	2.35
	<u>3873.80</u>	<u>2450.51</u>
Less:		
Closing stocks		
Traded Goods [including stock in transit Rs.20.34 Lacs (Previous year Rs.8.27 lacs)]	993.49	284.09
Finished goods [including stock in transit Rs.190.47 lacs (Previous year Rs.131.43 lacs)]	5753.04	2771.80
Semi finished goods	1167.76	805.62
Scrap materials	6.52	12.29
	<u>7920.81</u>	<u>3873.80</u>
	<u>33274.62</u>	<u>20311.99</u>

SCHEDULES
SCHEDULE NO. 13
MANUFACTURING EXPENSES

	YEAR ENDED 31.03.05 Rs. In lacs	YEAR ENDED 31.03.04 Rs. In lacs
Factory rent	4.20	12.00
Rates and taxes	11.45	5.86
Establishment (factory)	659.85	461.22
Contribution towards P.F.	46.35	35.66
Contribution towards E.S.I.	11.02	7.36
Gratuity paid and Contribution to fund	11.28	12.17
Labour welfare	43.36	36.79
Job charges	1938.94	1498.00
Packing expenses	1202.50	789.75
Power, fuel and water	904.10	580.34
Consumable stores and tools consumed	664.38	482.97
Watch and ward	34.55	24.48
Testing expenses	76.80	89.24
Repairs to machinery	307.41	205.83
Repairs to building	31.70	18.60
Other repairs	110.35	79.77
Technical know-how, blue prints and consultancy	1.92	3.14
Research and development expenses	107.69	68.37
Depreciation	305.25	179.57
ISO 9000 expenses	3.56	2.69
	<u>6476.66</u>	<u>4593.81</u>

SCHEDULE NO. 14
OFFICE AND ADMINISTRATION EXPENSES

Rent	232.21	99.55
Rates and taxes	3.38	2.62
Establishment (office)	1572.66	1102.95
Contribution towards P.F.	77.89	56.52
Contribution towards E.S.I.	5.36	3.24
Gratuity paid and Contribution to fund	23.48	15.52
Staff welfare	83.18	54.32
Printing and stationery	85.09	77.82
Postage, telephone and communications	290.86	219.79
Electricity and water charges	79.71	48.12
Travelling		
- Indian	470.65	329.64
- Foreign	103.47	60.27
Conveyance and vehicle maintenance	290.00	189.68
Legal and professional	172.78	54.46
Auditor's remuneration		
- Audit fee	5.00	3.00
- Taxation matters	0.95	0.56
- Service tax	-	0.24
- Out of pocket expenses	0.07	0.05
Insurance	53.54	31.24
Computer maintenance	62.75	69.63
Depreciation	102.28	84.04
Donation	14.80	6.96
Loss on sale of assets	2.76	8.73
Watch and Ward	8.69	1.32
Office Repairs and Maintenance	90.85	70.71
Directors sitting fees	1.55	0.95
Miscellaneous office expenses	48.53	33.55
	<u>3882.49</u>	<u>2625.48</u>

	YEAR ENDED 31.03.05	YEAR ENDED 31.03.04
	Rs. In lacs	Rs. In lacs
SCHEDULE NO. 15		
SELLING AND DISTRIBUTION EXPENSES		
Advertisement	1092.78	338.01
Freight, insurance and cartage outward	1518.18	905.01
Packing expenses	398.47	240.96
Discount, commission and sales incentives	3807.99	2523.39
Exhibitions, seminars and conferences	289.60	224.60
Price lists, catalogues and technical literatures	98.87	107.40
Sales promotion expenses	172.33	90.00
Bad debts, liquidity damages and short recoveries	607.16	132.99
Provision for doubtful debts	31.44	17.71
Sales tax and turnover tax paid	62.71	21.99
Service tax paid	19.65	1.41
ISI marking expenses	49.81	35.30
Trade mark fees	597.81	366.38
Godown repairs and maintenance	6.24	1.76
Samples	80.50	34.45
Miscellaneous selling expenses	37.72	16.24
	<u>8871.26</u>	<u>5057.60</u>
SCHEDULE NO. 16		
FINANCIAL EXPENSES		
Bank charges	275.63	187.11
Interest		
On fixed loans	512.77	399.45
On non-fixed loans	838.17	797.77
Miscellaneous financial expenses	25.35	22.78
	<u>1651.92</u>	<u>1407.11</u>
SCHEDULE NO. 17		
MANAGERIAL REMUNERATION		
Managing director's remuneration	27.13	27.00
Wholetime director's remuneration	26.66	19.85
	<u>53.79</u>	<u>46.85</u>
SCHEDULE NO. 18		
MISCELLANEOUS EXPENDITURE WRITTEN OFF		
Expenditure on increase in capital	0.41	0.41
	<u>0.41</u>	<u>0.41</u>